#### 

**AMIYA PRASAD SATAPATHY**

**H.NO. 227, 36-B, SECTOR 18**

**GURGAON HARYANA.**

**amiyasatapathy55@gmail.com**



###### Personal Data

**Date of Birth:** May 25, 1982

**Sex: M**ale

**Marital Status:** Single

**Languages :** English, Hindi & Oriya

**Preferred Work Location:** Delhi NCR.

Mobile-9871113450.

**Permanent Address:**

S/o ADARSH KUMAR SATAPATHY

AT BARAL PO. KALAPADA VIA. BENTKAR.

DIST. CUTTACK ODISHA

PIN- 754112

###### Career Objective

* To acquire a position in a reputed organization where I can put my best efforts to achieve the organization’s, as well as my personal goals.
* Strive and perform to exceed management’s expectation and to deliver quality and value adds.

###### Professional Summary

* Presently working with ICICI PRUDENTIAL LIFE INSURANCE COMPANY LTD as an ASSOCIATE KEY RELATIONSHIP MANAGER.

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| I have earned experience by putting my best effort to meet the organizations expectations. I have proven my capability in all my training projects. I have learnt the skill of interacting with employees, communicating with them to identify their needs and determine their satisfaction with their work and the company. I have excellent oral and written communication skills high level of self confidence, and ability to coordinate with people and work with a team as a part of it.  I have a very positive attitude and the flexibility to work and adapt to new environments. I have good analytical, understanding and reasoning skills.  I have working knowledge with MS Office. Possess basic knowledge in Computer. |

###### PROFESSIONAL SUMMARY

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| **Duration** | DEC 2008 to TILL DATE. |
| **Organization** | ICICI PRUDENTIAL LIFE INSURANCE COMPANY LTD. |
| **Nature of work** | Training and development of I BANK STAFF and increase sale in BANCA VERTICAL. (ICICI BANK LTD) |
| **Role** | ASSOCIATE KEY RELATIONSHIP MANAGER |
| **Responsibilities** | As a part of ICICI PRUDENTIAL LIFE INSURANCE COMPANY LTD.  I was involved in   * Assenssing training need of I BANK STAFF. * Managing a team of ICICI BANK BRANCH STAFF. * Designing training programs. * Planning coordinating the resources. * Planning and strategy implementing insurance product. * Providing leadership and inspiration of team. * Conducting training session for I BANK for product knowledge and motivation. * Ensure the business achievement with team efforts in assign territory i.e. GURGAON. * Communicating product updates to the Events & Development Executives. * Formulation of costing report and budget planning for next month. |
| **Achievements** | * Achieved superior track record in developing new business and recommended by BRANCH MANAGER. * Did One Crore Eleven Lakh cheque value business in OCT 2010. * Take Two promotion. |

###### Current Package:

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| Rs.3.50 Lac P.A. Excluding, TA, DA, Local Car Conveyance, MedicalReimbursement & other sales expenses etc. |

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| **POST GRADUATE PROGRAMME IN MANAGEMENT & INSURANCE**  Passed in : 2008  Institution : Chennai Bussiness School Bhubaneswar.    **B.A.-PSYCHOLOGY**  Passed in : 2007  Institution : RAVENSHAW UNIVERSITY  : Passed.  **Intermediate**  Passed in : 2004  Institution : CHSE ODISHA.  : Passed.  INDUSTRIAL TRAINING INSTITUTE  Trade : FITTER  Duration : 1999-2001  : Passed  **High School**  Passed in : 1997  Institution : CHSE ODISHA.  : Passed. |

DATE

PLACE: AMIYA PRASAD SATAPATHY.